



A Spanish Scaleup, Shakers, Partners with Allied For Startups to Promote European Tech Talent

[Brussels, 16 February] [Allied For Startups](#) and [Shakers](#) are happy to announce a new partnership for 2026. This collaboration brings together one of Europe's rising digital talent platforms and a growing global community of startup advocates to strengthen Europe's innovation ecosystem.

Together, they will reinforce its efforts to ensure Europe's startups and scale-ups can access the talent, tools, and cross-border opportunities needed to grow, scale, and compete globally - especially in the light of initiatives such as EU-Inc and the EU Startup & Scaleup Strategy.

Rooted in the Spanish ecosystem and driven by a mission to redefine the future of work, Shakers aims to strengthen Europe's innovation ecosystem for founders by connecting companies with top-tier, AI-enabled tech freelancers.

Since its launch in 2021, Shakers has raised over €20 million from leading European investors including [Partech](#) (FR), [Brighteye Ventures](#) (UK), [KFund](#), [Wayra](#), [Athos Capital](#), and [Clave Capital](#) (ESP), fueling its expansion and innovation efforts.

As a pioneer in AI-enabled workforce orchestration, Shakers' 2026 roadmap includes expanding into new European markets and deepening engagement with key EU institutions, helping to advance AI adoption, digital talent mobility, and cross-border collaboration.

Shakers has also been actively involved in key EU initiatives, including becoming the first Spanish company to join the [EU AI Champions Initiative](#) alongside [Perk](#) and participating in the EU's first AI Sandbox. The company has also been actively engaged with members of the Allied For Startups network, such as [EsTech](#), [Adigital](#), [Startup Valencia](#), and [Italian Tech Alliance](#).

Nico de Luis, Co-founder and COO, Shakers, said: *“Shakers is largely a result of the conditions that Europe provides us. Through this collaboration with the Allied for Startups team, we aim to help create more stories like ours and foster greater innovation in the labour market through technology.”*

Serena Borbotti-Frison, Director-General, Allied For Startups, added: *“We are absolutely thrilled about this collaboration. With deep roots in the startup ecosystem and at the frontier of the future of work, Shakers brings a perspective that is fundamental to Europe’s competitiveness. Their insight will be invaluable as we continue pushing for smarter, startup-friendly regulation.”*

Together, AFS and Shakers will work to strengthen a more competitive, innovation-driven Europe, building on Shakers’ experience in Spain and across Europe connecting tech professionals with forward-looking companies to support the continent’s digital transformation.

About Allied For Startups

Allied For Startups is a global network of startup associations. Our mission is to empower innovation and support the growth of startups by building an environment where startups can thrive, scale, and make a real impact. alliedforstartups.org

About Shakers

Shakers is a Madrid-based workforce orchestration platform that connects European businesses with specialized tech freelancers and autonomous AI agents to deliver complex, high-impact projects. Founded in 2021 by four serial entrepreneurs, Shakers enables companies to build agile, hybrid teams in minutes through its AI-powered platform.

shakersworks.com

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